

If you're letting others control your agenda, you may be putting their preferences ahead of your own. Here are nine ways that we lose control:

Defer to our parents. When we're young, we listen to our parents. When we grow older, it's hard for some people to pull away.

Follow directions. Some people would rather be told what to do than take the time to think for themselves.

Afraid to say "no." Some people get sucked into commitments because they're uncomfortable saying "no."

Look for acceptance. Some people go to great lengths to win acceptance from others.

Respect authority. We're taught to respect authority. It comes as no surprise that we sometimes let "authority" unduly influence us later in life.

Ask permission. Some folks request permission to do things even though they have the freedom to choose for themselves.

Conform to groupthink. Some folks change their opinions to bend to peer pressure.

Join the bandwagon. Some folks follow the crowd simply because everybody's doing it.

Keep up with the Joneses. Some people do or buy things because they want to prove they're more successful than their neighbor.

FRANK SONNENBERG ONLINE.COM